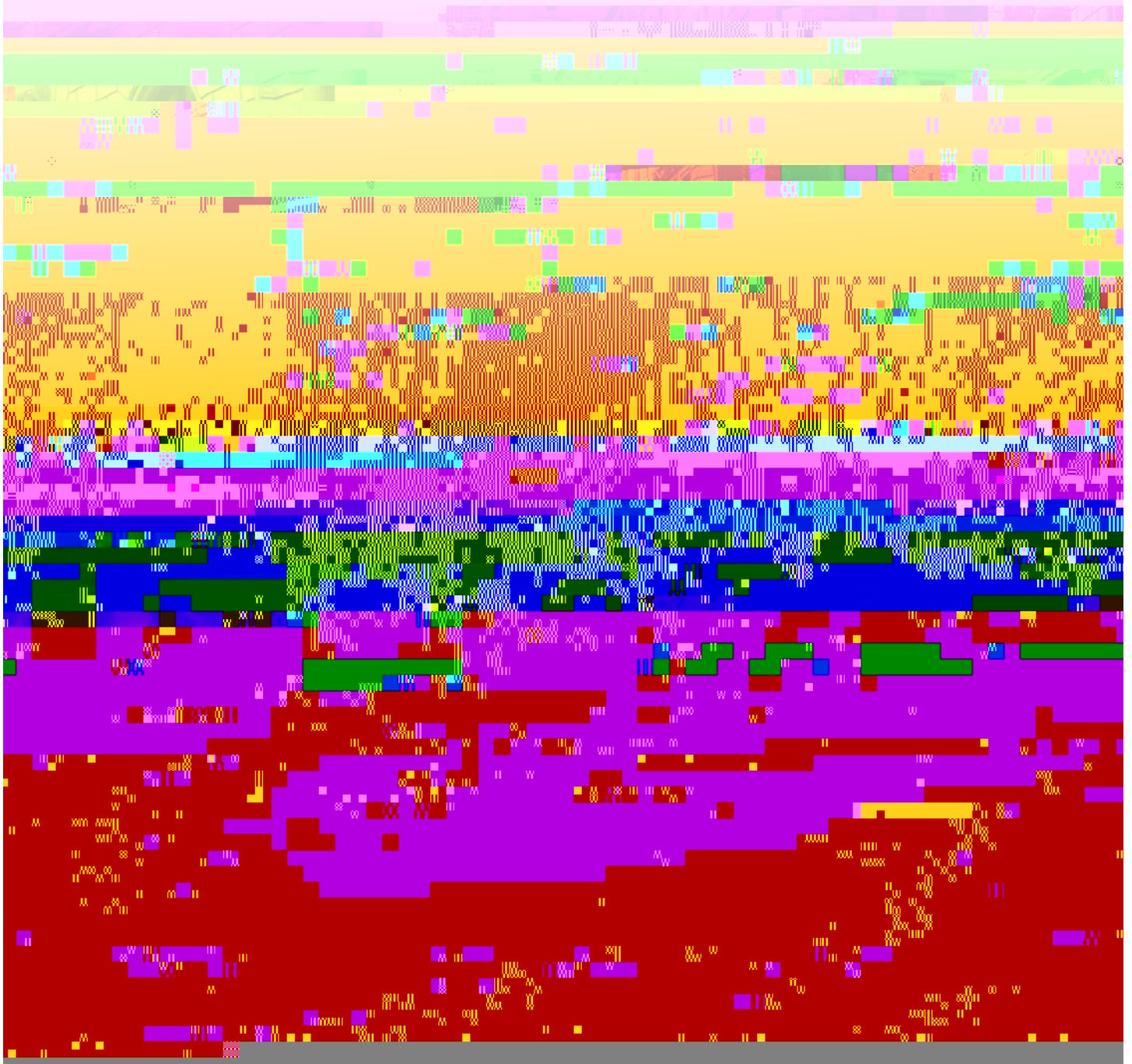
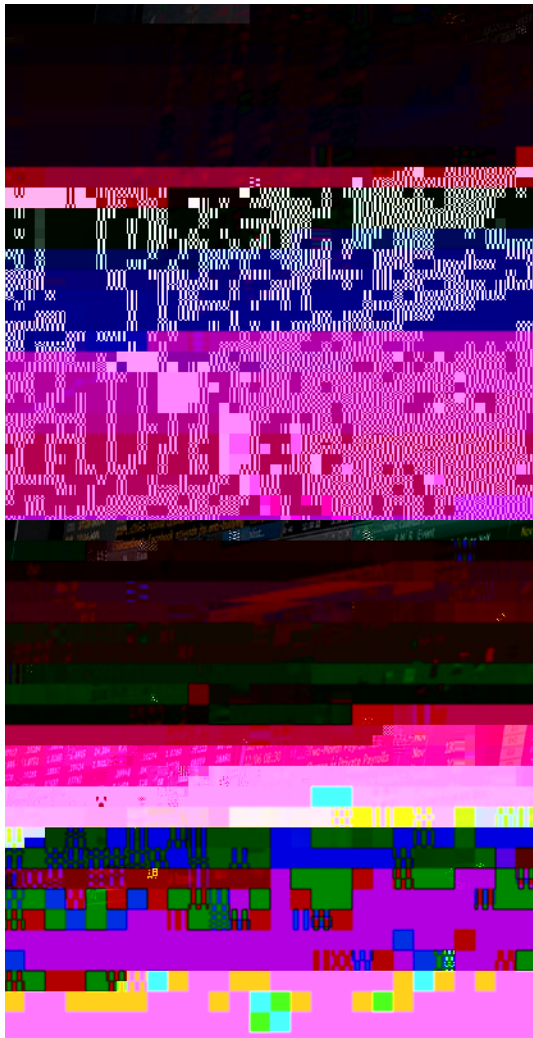
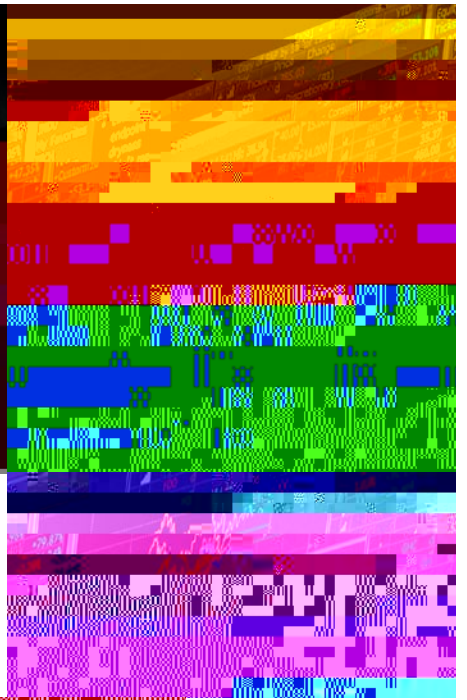


## APRIL 2017 ISSUE





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# IN THIS ISSUE...

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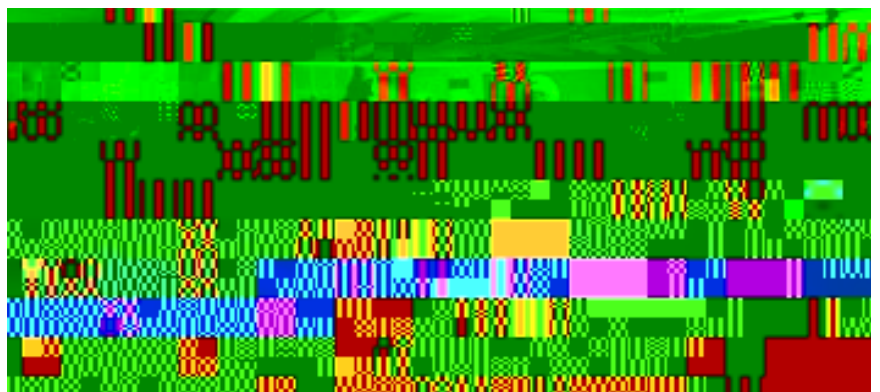
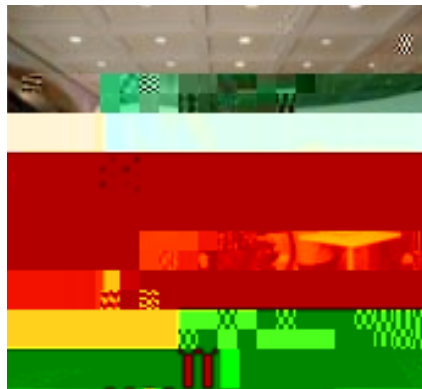
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*conference guide*

**A GLOBAL  
AUDIENCE**

**GATHERED  
IN NYC**





## **PRECONFERENCE KICKOFF** **Wednesday, April 5th**

Registration

Panel Discussion – *Technical Outlook: Industry & Market Trends*  
Chris Verrone, CMT, Frank Teixeira, CMT, CFA, and Jay Woods  
Moderated by Gina Martin Adams, CMT, CFA

Networking Reception

## **DAY 1** **Thursday, April 6th**

(Bry & MakDastMT)11



## Cross-Asset Strategy: Technical Tools for Global Macro Investing

In this FICC focused session, Jim Bianco, CMT and Sheba Jafari, CMT, MSTA will discuss the technical approach and methodology used to unpack the intermarket relationships between









## WORKING LUNCH

New Ideas in Technical Analysis – Co-hosted by Fidelity Investments

**Description:** We will explore the impact of millennials on global investing. The panelists will address some of these key questions:

- How will this demographic boom impact the broad economy through consumption and production?
- Are there echoes of the baby boom generation that we can learn from as this story unfolds?
- What are the impacts on equity markets as millennials gain an investing capacity?
- How can technical analysis improve investors' capacity to assess risk reward opportunities in rapidly changing markets?

**Moderator:** John Gagliardi, CMT



gold, oil, and even bonds. In this session, he will demonstrate how the forward-looking nature of implied volatility can be used as a technical analysis tool.





## CONFERENCE FORMAT

### Panel Discussions & Interactive Sessions

The MTA Symposium is designed to be a high-energy conference with lots of movement and choice of content over the 2.5 days. The agenda is designed around general sessions primarily for panel discussions and more intimate sessions where the audience breaks up into three separate tracks. These interactive sessions focus on a single speaker and go deep dive on a single subject. The same presentation that is given on Thursday will be repeated on Friday. All attendees will be able to select their custom agenda through the conference app. By the end of the conference, attendees will have had the opportunity to view nearly all Interactive Sessions and will have access to video archives of any presentation they missed.

## AUDIENCE

In recent years, the MTA has realigned our CMT Program to an institutional-focused candidate body. The expanded curriculum addresses the critical skills demanded of active asset managers



makers are better informed than ever, the decision making process has yet to evolve. In his talk, Stephen will explain why intelligence, education, experience and success fail to grant us immunity from decision-related mistakes, and what marginal adjustments can be made to trigger an evolutionary leap forward.

**Richard Brath, Partner at Uncharted Software – Beyond Technical Analysis: Using Data Visualization to Understand Market Data, Fundamentals, Technicals, Models, News and More**

In a world where the over-abundance of data does not translate into useful information, analysts and investors become paaalyzed trying to navigate through the noise. Richard Brath will share some techniques for visualizing the ever-growing pool of market data (both fundamental and technical),

Richard Brath, Partner at Uncharted Software – Beyond Technical Analysis: Using Data Visualization to Understand Market Data, Fundamentals, Technicals, Models, News and More









times larger than in the year of their launch, 2006.” We can also see the increase in interest surrounding the Volatility Index by looking at trends in online searches with regards to low levels within the VIX. As of September 20th, 2016 there were 423,000 Google search results for “low VIX” and 4,610 results for “historic low volatility.” Few investors would deny the importance of

In this paper the author will provide a brief literature review concerning the history of the Volatility Index, important prior studies surrounding the topic of volatility followed by a discussion of alternative, yet ultimately suboptimal, methods of predicting large swings in the VIX. The paper will conclude with the description, analysis, and results based on the author’s proposed methodology for forecasting outsized spikes within the VIX Index and how this approach may be used from a portfolio management standpoint to help investors better prepare based on the “calm before the storm.”

Those that believe in the adage of buy-and-hold investing often mention that missing the ten or twenty best trading days has a substantially negative impact on a portfolio’s overall return. They then in turn reject the idea of attempting to avoid the worst days in the market and active management as a whole. However, as Gire (2005) wrote in an article for the Journal of Financial Economics, “50% of the worst and best days were no more than 12 days apart.”<sup>3</sup> Looking at the bull market in the S&P 500 between 1984 and 1998, the Index rose an annualized 17.89%. Gire found that by missing the ten best days the annualized return fell to 14.24%, the statistic often cited and best known for the 1980s. In fact, the author of the paper found that the 10 best days in the S&P 500 between 1984 and 1998 were no more than 12 days apart. In fact, the author of the paper found that the 10 best days in the S&P 500 between 1984 and 1998 were no more than 12 days apart. In fact, the author of the paper found that the 10 best days in the S&P 500 between 1984 and 1998 were no more than 12 days apart.





While previous studies have been conducted on forecasting future volatility, through a search on the









Chart 6:

**Chart 7: Volatility Index with standard deviation and spike signal markers, daily data**

Because standard deviation is essentially a measure of volatility in-and-of-itself, by using it to analyze the VIX we are in essence evaluating the volatility of the Volatility Index. Fortunately, the CBOE also has created a tool for measuring the volatility of the Volatility Index, called the VIX of the VIX (VVIX). This type of tool can be useful as the scope of this paper.

Source: S&P 500 VIX, CBOE VIX, and VVIX. Data as of 12/05/2016. (Source: S&P 500 VIX, CBOE VIX, and VVIX. Data as of 12/05/2016.)

method of using large declines in the VIX as a predictor of future spikes, the VIX dispersion threshold has many false-signals that are now followed by volatility spikes.

**Chart 8:** Volatility Index with VIX standard deviation signal markers, daily data

In order to continue to improve upon the idea that volatility dispersion is an optimal predictor of future VIX spikes, a simple system that uses the VIX

**Chart 9: Volatility Index with VIX and combined signal markers, daily data**

Up to this point only a visual representation of the signal<sup>1</sup> has been shown, but next we shall look at the numerical changes that occur in the VIX following the methods previously discussed p outlined in the section above.

Table 1 shows the three week change in the VIX, utilizing the maximum and minimum average

**Table 1:** Maximum and minimum change is calculated using the highest high and lowest low relative to the close VIX reading on the day of signal over





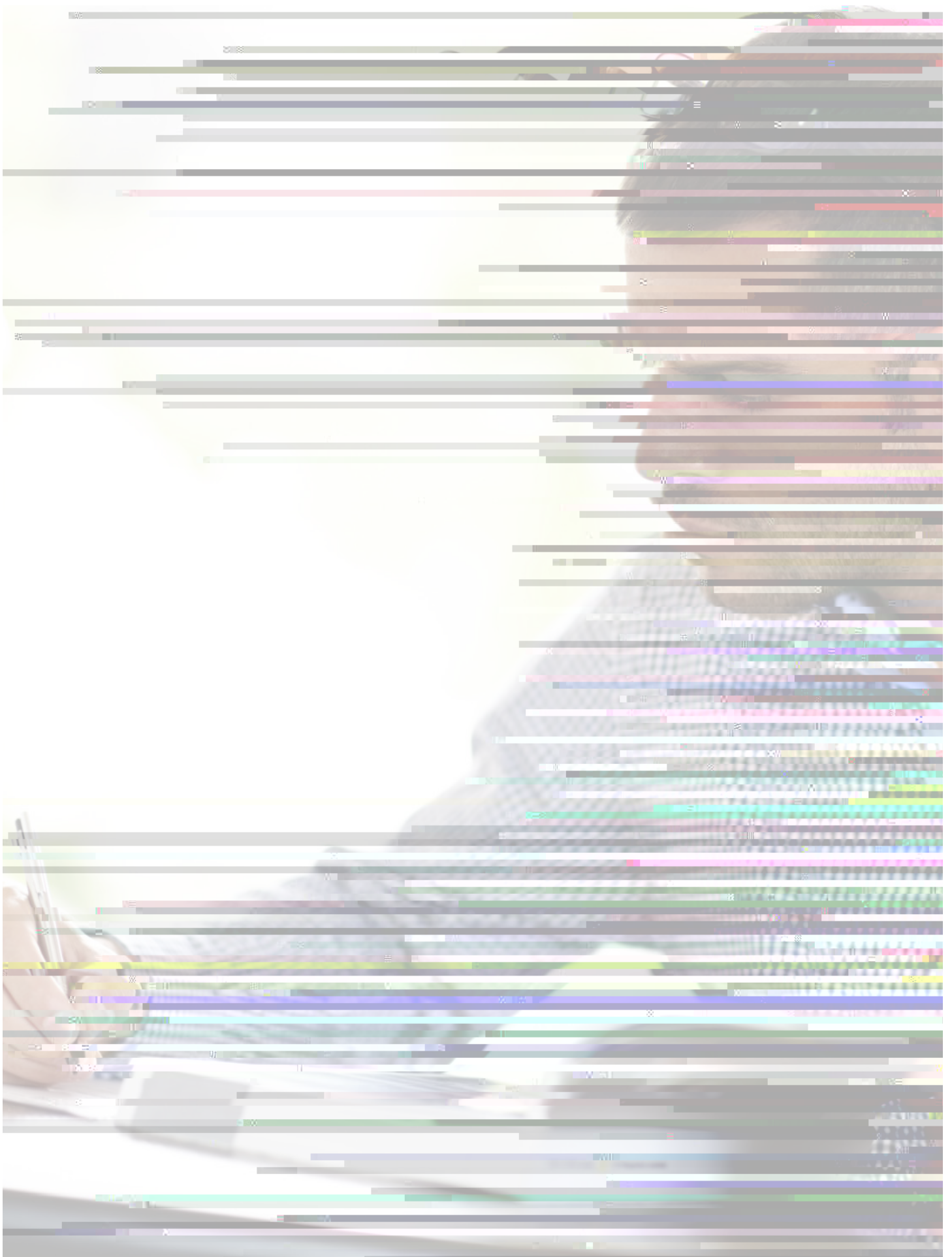




I feel very blessed in my position as the founder and architect of Optuma, that I get to travel the world speaking to traders, analysts, and portfolio managers at all levels. From those who who has experienced all market conditions and is doing very well from their endeavors. In





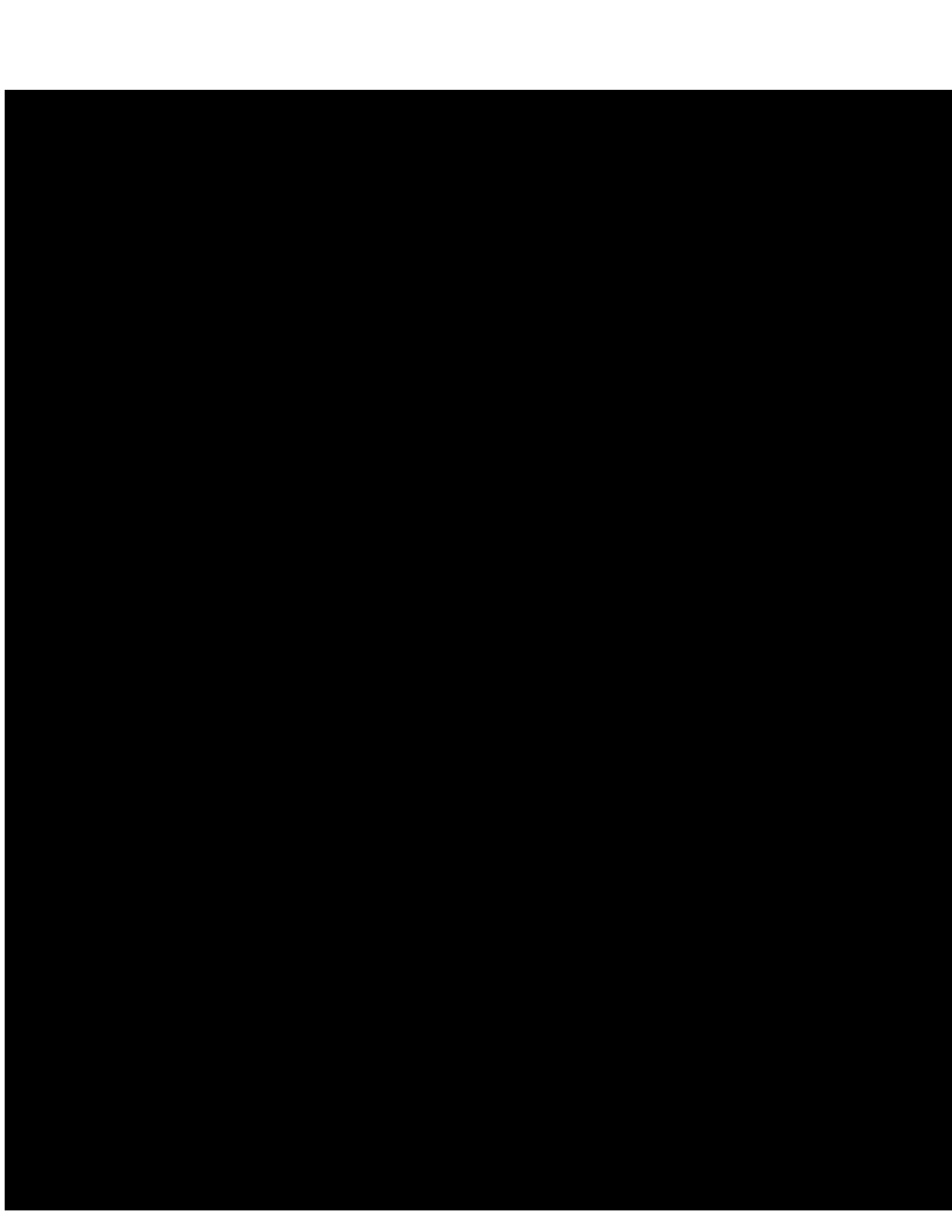






] [ā fl'nkY\_] 'Yf\ 'Y'kmhō'kà] i' Yl'k'ogjčf\_ 'ŋ]j'k` d'lg'hjg\m[ ] 'e gj] 'Yf\ 'e gj] \$o ad weigh heavily on the price.

- a. See the persistent growth in inventories since the Chinese impact disappeared in 2009. Because specialists in oil like to focus on the weekly changes in this data, they seem to be completely oblivious to the obvious long term trend that has resulted in a





=\dgj@fgl]2J d`Yj\ : jYl` k`Ye gf\_`l` ]`hj]k]fll]jk`Yl`l` ]`9ffmYdKqe hgkare `f`9hja&: ]dgo`  
k`Yj]hjafl`g^` k`ogjc`fge `` k`Zd\_`Yl`J d` Yj\ : jYl` &gj\hj]kk&ge &

Financial charting has long used alphanumerics as point indicators in charts. One of the systems used is the Dow Jones Industrial Average, which uses a system of letters and numbers to identify individual stocks. For example, the Dow Jones Industrial Average is represented by the symbol DJIA. The Dow Jones Industrial Average is a market capitalization-weighted average of 30 large, publicly traded companies in the United States. The Dow Jones Industrial Average is one of the most widely followed stock market indices in the world. The Dow Jones Industrial Average is a market capitalization-weighted average of 30 large, publicly traded companies in the United States. The Dow Jones Industrial Average is one of the most widely followed stock market indices in the world.

$O_{q[cg] P_{mj}} [Y_{l^j}] [g_{j \setminus k} j_{k \setminus f} \setminus Y_{d \setminus h} j_{d \setminus k} f]$   
adjacent columns. For each price level he records the volume  
 $P_{mj} k \setminus Y_{f \setminus [g_{f \setminus l} j_{l \setminus k} i_{m \setminus f}]} o_{d \setminus Y_{d \setminus f}} \&$

:  $q_{l^j}] 1 + (Q_{l^j} k] \setminus Y_{\setminus} ] \setminus \text{“} \text{”}$

E g\]jf 'Hgfa

] ['Yja A A

Other alphanumeric charts evolved along the way as well. Here's an interesting depression  
]jY['Yjand l d and fa a a\i &

*Distribution Chart made of stacked characters.*  
Fgl] 'Y\ \aafYdaf ^je Ylajf ]f[g\]\ 'k` Y\af\_ Yf\ 'Y\ \] \ 'e Yjc]jk&

>Ykl' ^gjo Yj\ 'lg' l' ] ') 10( @ \$ Yf\ 'o ] ' ' Yn] ' H] l] j' Kl] a. e Yq] j @ ' E Yjc] l' H] g] p] d' ž! ' [ ' Yj] k' l' ' Yl' appear reminiscent to the alphanumeric distributions seen in the depression era chart. In these \&l] j] z] m] a] g] f] k] \$] l' ] ' Yd] h' Yf] m] e ] j] d' ' n] Yd] h] ' j] ] h] j] k] f] l] k' l' a] e ] k' o' ' ] f' ' Y' k] [ m] j] d] q' l] j] Y\ ] \ ' Yl' ' Y' kh] [ d] ' h] j] d] ] &<] h] f\ f' \_' g] f' l' ] ' l' a] e ] j] Ye ] ' g' ^' l' ] [ ' Yj] l' \ a ] j] ] f] l' e' Yh] h] f' \_k' e' Yq' Z] ' nk] \ & G] f] ] [ g] e' e' g] f' intraday convention is to use characters A-X and a-x to represent half hour intervals throughout





,KP[VY»Z UV[L! ;\JRLY )HSJO PZ HTVUN [OL WYLZLU[LYZ H[ [OL  
H YLWYPU[ VM OPZ ^VYR MYVT OPZ ^LI ZP[L H[ (\NTLU[LK;YHKL

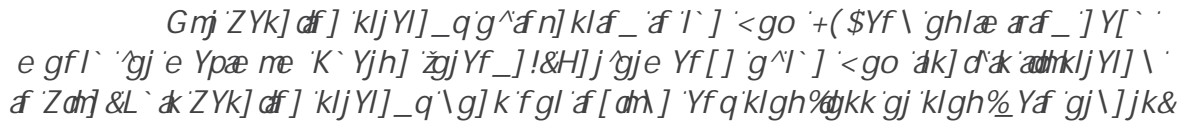
“A stop order is an order placed with a broker to sell a security when it reaches a certain price. A stop-loss order is designed to limit an investor’s loss on a position in a security” —investopedia.

0U [OPZ HY[PJSL ^L PU]LZ[PLU[ •À0`P0[ Y ,K €@`P°0`PĐÀ•@•À°đ



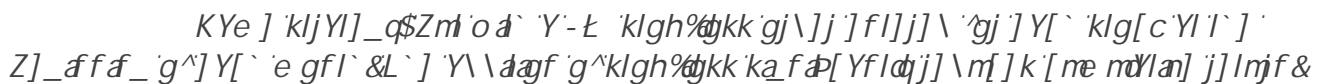


The performance of our baseline strategy from January 2001 to early 2016 is illustrated below:



Gm]ZYK]df] 'kljYI]\_q'g^f'n]klf\_'f'l'] '<go'+(\$Yf\ 'ghlæ arf\_'Yl`'`  
e gfl` 'gj'e Ypæ nē 'K`Yjh] žjYf\_]!&H]j'gje Yf[] 'g^l`'] '<go'ak]d'ak'adhkljYI] \`  
f'Zdh] &L` k'ZYK]df] 'kljYI]\_q`g]k'f'gl'f'[dh] 'Yf'q'klgh%gkk'gj'klgh%Yf'gj\]jk&

As you can see, this strategy provides great cumulative returns (410%), but it is more volatile  
l`Yf'l`'] '<go`' kg'knZb] [l'lg'ka\_f'p[YfI' f]jYo\go f'ž%-Ł !&; Yf'klgh%gkk'gj\]jk ž dh7  
Let's see. Here's a chart of the same strategy, but now with a 5% stop-loss order applied at  
the beginning of each monthly trading cycle:



KYe ] 'kljYI]\_q\$Zm'o a` 'Y-Ł 'klgh%gkk'gj\]j]fI]j] \`gj]Yl` 'klg[c'Yl'l`']`  
Z]\_ff'f\_'g^]Yl` 'e gfl` &L` ] 'Y\`a'f'g^klgh%gkk'ka\_f'p[YfI'q]j] \m] ]k[ne m'lan] ]j]Injf &

9k'qgm[Yf'k]]\$l`]'Y\\daj'g^l`]'-Ł'klgh%kk'ka\_fP[Yf|djj]\n[]k'[ne mVlan]j]Imjf'ž]ge`  
,)(Ł'lg')()Ł!&L`]j]'Yj]'kge]'Z]f]Pk`go]n]j\$'de ak'\jYo\go f'lg'gf d]'%(&)Ł\$Yf\`d`  
o00003TJT2 1 TfTDces daily volatility by about 40%. 0000

A reasonable conclusion to draw here is that to maximize cumulative return it is best not to exit with stop-loss or stop-gain orders. That approach, however, does expose the strategy to drawdown risk. So let's take a look at drawdown.

*@go 'e Yp \jYo \go f 'k'Y ][I] \ 'Zq'nYjgnk klgh%kk'd n] dk 'Zch] !\$  
Yf \ 'Y \ 'a'f Yd'j'o d' klgh%Yf 'j] \!<jYo \go f 'o d' 'fg'klgh'gj\]jk'k'k' go f 'f' \_j]] f&*

Drawdown is a measure of peak to trough loss (remember the -55% drawdown during the great recession?). Smaller negative numbers are better. Figure 4 illustrates how drawdown is

Figure 5:











# VISUALIZING THE ANXIETY OF ACTIVE STRATEGIES

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This post was originally published at ThinkNewfound.com and is available as a PDF here.

- Prospect theory states that the pain of losses exceeds the pleasure of equivalent gains. An oft-quoted ratio for this pain-to-pleasure experience is 2-to-1.
- Evidence suggests a similar emotional experience is true for relative performance when investors compare their performance to common reference benchmarks.
- The anxiety of underperforming can cause investors to abandon approaches before they
- We plot the “emotional” experience investors might have based upon the active approach they are employing as well as the frequency with which they review results. The more volatile the approach, the greater the emotional drag.
- Fgl' kmjhakf\_0\$ \an]jkaqf\_`Y[jgkk'
  - What we particularly enjoyed about this post was a graphic found in the middle, which applied prospect theory to demonstrate actual results versus perceived investor results



There are a variety of reasons why this framework is not true in practice, but we feel it adequately captures the concept we are looking to explore in this commentary.

Leverage their Size ("SMB"), Value ("HML Devil"), Momentum ("UMD"), Quality ("QMJ"), and anti-beta ("BAB") factors data.

Factor portfolio returns are only available on a monthly basis, so we will recreate the above Longboard graphic for investors that review their portfolio on a monthly, quarterly, and annual basis. Using monthly data allows us to go back as far as 1927 to evaluate performance for several factors.

investor's evaluation period. If the return over the period is negative, then the loss is doubled, to account for the fact that investors are reported to experience the pain of a loss twice as much as the pleasure of an equivalent gain.

The size factor is the relative performance between small capitalization stocks and large capitalization stocks, with the idea being that small should outperform large over the long run.

*AQR. Calculations performed by Newfound Research.  
HYKI 'h]j'gje Yf[] 'k'fgl 'Y'\_mYjYfI]] 'g^'m]j] j] kn'dk&*

What we can see is that while size has been a positive premium over the long run, even investors that only evaluate their portfolios on an annual basis have had a negative emotional experience.

Due to the asymmetric response to gains versus losses, we can see the pain of “volatility drag” investors was largely negative.

*NYdn] >Y[Igj*

The momentum factor captures the relative performance of prior winners versus prior losers: investing in those stocks that have relatively outperformed their peers and shorting those that have underperformed.

*AQR. Calculations performed by Newfound Research.*  
 *$HY_{i,t} - \frac{1}{2} \Delta I_{i,t} - Y_{i,t}$  Ha*







of separately managed accounts and mutual funds. At Newfound,

# WHY MULTIPLY BY SQRT (252) TO COMPUTE THE SHARP RATIO

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=\ dgj@'fgl] 2l` k`Yjl d d`o Yk`gja`f Ydjhgkl] \`Yl`9m\_e ]fI] \LjY\ ]j&ge &

This question comes up every time I teach Computational Investing. Here's my attempt to create  
l` ]`Z]kl\$pfYd!Yfko ]j`lg'l` k`i`m]klaf &

In my courses I give the students the following equation to use when computing the Sharpe Ratio  
of a portfolio:

$$K \cdot Y_jh] \cdot J Yl@'5'C''Zn]jY_] ]j] Imj f`Djkc`f]] ]jYl]!'`klYf\Yj\ \`n`l@f`g^j] Imj f$$

Controversy emerges around the value of K. As originally formulated, the Sharpe Ratio is an  
annual value. We use K as a scaling factor to adjust for the cases when our data is sampled more



evolved the same way. The trick is to be able to recognize our biases in our decision-making processes and work on countering them with the right behaviors.

Our ability to make good decisions is often hampered by cognitive biases that lead us to make less-than-optimal decisions. In fact, the more we know about a subject, the more

You've likely heard the old adage, "past performance is not an indicator of future performance." So why do so many investors—even analysts—make the mistake of assuming that a good company with solid earnings over the past several years will continue to perform well? This belief stems from a type of bias known as

# CHART OF THE MONTH: CDS DATA OFTEN LEADS EQUITY PRICES

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